

The Widdowson Group distributes 4,000 frames a week for JELD-WEN



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WINDOWS & DOORS

JELD-WEN is one of the world's leading manufacturers and distributors of quality windows, external and internal doors, patio doors, garage doors and stairs. The US owned company established countrywide UK sites in 1999, including two factories in Melton Mowbray, Leicestershire.

In 2006, it was decided that the Leicester sites needed a more economic solution to their distribution service requirements. The Widdowson Group, based in Glenfield, Leicester, was appointed as the chosen partner, offering them the transportation service they required at a competitive price.

JELD-WEN signed a rolling contract with Widdowson worth £1.3m per year for the distribution of, on average, 4,000 frames every week.



Flexible Service

Paul Wright, Transport Manager of JELD-WEN in Melton Mowbray, comments, "Widdowson provides a very adaptable service. The company is in a position to supply varying amounts of drivers and vehicles every day, which is perfect for us because our delivery levels vary day by day.

"We've been using Widdowson for our distribution now for five years and we find that the key benefit of working with them is they provide a service which is both cost-effective and flexible."

Direct Dedicated Transport

Commercial director of the Widdowson Group, John Hawksworth concludes, "Over the years we have benefited from a very open relationship with JELD-WEN. All of its products are delivered on a direct dedicated transport service. Each day, a number of lorries are exclusively assigned for the transportation of JELD-WEN products.

"We collect the products from the manufacturing facility at Melton Mowbray and make deliveries to major building sites around the country. The drivers follow a multi-drop route which is planned by JELD-WEN and every route can include as many as 15 deliveries."

The Widdowson Group's company's Transport Division offers national distribution from one pallet to a full load, either on a dedicated, contractual, shared user or ad hoc basis. Widdowson has a modern fleet, in excess of 120 vehicles which extend from panic vans to 44 tonne artics and over 200 trailers.

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GROUP**

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